



- **1. The first part of the text (lines 1-4) describes the general situation of the company. The main problem is the lack of resources, which is caused by the high costs of raw materials and the low price of the finished product.**
- **2. The second part of the text (lines 5-8) explains the reasons for the problem. The main reason is the increase in the price of raw materials, which has led to a decrease in the profit margin. Another reason is the low price of the finished product, which is caused by the high competition in the market.**
- **3. The third part of the text (lines 9-12) discusses the possible solutions to the problem. The first solution is to increase the price of the finished product, which would lead to a higher profit margin. The second solution is to reduce the costs of raw materials, which would also lead to a higher profit margin.**
- **4. The fourth part of the text (lines 13-16) describes the implementation of the solutions. The company has decided to increase the price of the finished product and to reduce the costs of raw materials. This has led to a higher profit margin and a decrease in the loss.**
- **5. The fifth part of the text (lines 17-20) discusses the results of the implementation. The company has managed to increase its profit margin and to reduce its loss. This has led to a higher level of financial stability and a decrease in the risk of bankruptcy.**
- **6. The sixth part of the text (lines 21-24) describes the future plans of the company. The company plans to continue to reduce the costs of raw materials and to increase the price of the finished product. This will lead to a further increase in the profit margin and a further decrease in the loss.**
- **7. The seventh part of the text (lines 25-28) discusses the conclusion of the text. The main conclusion is that the company has managed to solve its problem by increasing the price of the finished product and by reducing the costs of raw materials. This has led to a higher profit margin and a decrease in the loss.**
- **8. The eighth part of the text (lines 29-32) describes the overall situation of the company. The company is now in a better financial position than before and is able to continue its operations. The main reason for this is the successful implementation of the solutions.**
- **9. The ninth part of the text (lines 33-36) discusses the future plans of the company. The company plans to continue to reduce the costs of raw materials and to increase the price of the finished product. This will lead to a further increase in the profit margin and a further decrease in the loss.**
- **10. The tenth part of the text (lines 37-40) describes the overall situation of the company. The company is now in a better financial position than before and is able to continue its operations. The main reason for this is the successful implementation of the solutions.**

## Questions for Oral Answers

1. **What is the main problem of the company? (lines 1-4)**
2. **What are the reasons for the problem? (lines 5-8)**
3. **What are the possible solutions to the problem? (lines 9-12)**
4. **How did the company implement the solutions? (lines 13-16)**
5. **What were the results of the implementation? (lines 17-20)**
6. **What are the future plans of the company? (lines 21-24)**
7. **What is the main conclusion of the text? (lines 25-28)**
8. **What is the overall situation of the company now? (lines 29-32)**
9. **What are the future plans of the company? (lines 33-36)**
10. **What is the overall situation of the company now? (lines 37-40)**

