



- **1. The first part of the text (lines 1-4) describes the general situation of the company. The main problem is the lack of resources, which is caused by the high costs of production and the low price of the product.**
- **2. The second part of the text (lines 5-8) discusses the reasons for the problem. The main reason is the high cost of raw materials, which is due to the fact that the company is a small-scale producer and therefore has to buy in small quantities.**
- **3. The third part of the text (lines 9-12) describes the measures that have been taken to solve the problem. The company has decided to increase its production volume and to negotiate better prices with its suppliers.**
- **4. The fourth part of the text (lines 13-16) discusses the results of the measures. The company has managed to reduce its costs and to increase its production volume, which has led to a significant improvement in its financial situation.**
- **5. The fifth part of the text (lines 17-20) describes the future plans of the company. The company is planning to continue to increase its production volume and to negotiate even better prices with its suppliers.**
- **6. The sixth part of the text (lines 21-24) discusses the overall situation of the company. The company is now in a much better financial position and is planning to continue to grow in the future.**

## Questions for Oral Answers

1. **What is the main problem of the company? What are the causes of this problem?**
2. **What are the reasons for the high cost of raw materials? How does the company's size affect its purchasing power?**
3. **What measures has the company taken to solve the problem? How do these measures help to reduce costs and increase production volume?**
4. **What are the results of the measures? How has the company's financial situation improved?**
5. **What are the future plans of the company? How does the company plan to continue to improve its financial situation?**
6. **What is the overall situation of the company now? How does the company plan to continue to grow in the future?**
7. **What are the main challenges facing the company? How does the company plan to overcome these challenges?**
8. **What are the main strengths of the company? How does the company plan to use these strengths to its advantage?**
9. **What are the main weaknesses of the company? How does the company plan to address these weaknesses?**
10. **What are the main opportunities for the company? How does the company plan to take advantage of these opportunities?**
11. **What are the main threats to the company? How does the company plan to mitigate these threats?**
12. **What are the main risks facing the company? How does the company plan to manage these risks?**
13. **What are the main goals of the company? How does the company plan to achieve these goals?**

