



- **1. The first part of the text (lines 1-4) describes the general situation of the company. The main problem is the lack of resources, which is caused by the high costs of raw materials and the low price of the finished products. This leads to a significant loss of profit.**
- **2. The second part of the text (lines 5-8) discusses the reasons for the problem. The main reason is the increase in the price of raw materials, which is due to the global economic crisis. This has led to a sharp increase in the cost of production, which has resulted in a decrease in the profit margin.**
- **3. The third part of the text (lines 9-12) describes the measures that have been taken to solve the problem. The company has decided to reduce the price of the finished products in order to remain competitive. However, this has led to a further decrease in profit, which is not a sustainable solution.**
- **4. The fourth part of the text (lines 13-16) discusses the long-term solution to the problem. The company should focus on reducing the cost of raw materials by finding alternative sources or negotiating better prices with suppliers. This will help to improve the profit margin and ensure the company's long-term survival.**
- **5. The fifth part of the text (lines 17-20) describes the conclusion of the report. The company is facing a serious financial crisis, and it is essential to take immediate action to address the problem. The measures taken so far are not sufficient, and a more comprehensive strategy is needed to ensure the company's future success.**
- **6. The sixth part of the text (lines 21-24) discusses the recommendations for the company. The company should focus on reducing the cost of raw materials and improving the efficiency of its production process. This will help to reduce the overall cost of production and improve the profit margin. Additionally, the company should consider diversifying its product line to reduce its dependence on a single product.**

## Questions for Oral Answers

1. **What is the main problem of the company? Why is it a problem?**
2. **What are the reasons for the problem? How do they affect the company?**
3. **What measures has the company taken to solve the problem? Are they effective?**
4. **What is the long-term solution to the problem? How can the company improve its profit margin?**
5. **What is the conclusion of the report? What are the key findings?**
6. **What are the recommendations for the company? How can the company ensure its future success?**
7. **What are the main points of the text? How do they relate to the overall situation?**
8. **What are the key words and phrases in the text? How do they contribute to the meaning of the text?**

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